



"Xperton has brought excellent off-shore resources to develop key reports for our customers. Their work has always been high-quality and timely."

Scott Kerber
SVP and CIO

Case Study

Xperton and major Health Care Application Service provider

Company profile

The Client, a leading application service provider of healthcare solutions and consulting services, is offering services in Case Management, Utilization Management, and Discharge Planning operations. Client's suit of applications is utilized by hundreds of hospitals and health systems nation-wide, including most of the leading healthcare providers in the country.

Business situation

The client, being a leading national healthcare application service provider, is in a continuous growing mode, adding new clients to their impressive portfolio, maintaining existing applications, and adding new features, to address growing customer demands. Having a goal to continue leading in their arena, the client felt an urgent need to add business intelligence functionality to their applications, to provide analytical reports and various metrics for their clients.

As an alternative to expending their IT development team, the client decided to engage Xperton and take advantage of its Global Sourcing Strategy.

Proof of Concept

A proof of concept service, offered by Xperton, was a key to decision making process, clearly demonstrating the advantages of Xperton's Global Sourcing Strategy, and its ability to provide excellent services, seamless integration of new modules into an existing application, while maintaining high level of communication and documentation necessary for future maintenance of software.

Solution

Since implementing Xperton's Global Sourcing Strategy, the client has been receiving new analytical reports on a continuous basis, allowing them to meet customer demands, increase revenue by providing additional functionality to the applications, save 50% of the development costs, and avoid expansion of the existing IT department.

Technical Environment

Platform: Windows 2003

Development Environment: .NET 2.0, C#

Applications: MS SQL Server 2005, MS Reporting Services 2005